

# **Business Dinners Part One**

By MR P.D. Leonard

## Cast:

John Hopkins- Area Manager

Peter Reed- Manager

William Spencer-Vice president of business planning and strategy.

Hostess

Waitress

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| Peter:  | Hi John, how are you?  |
|---|--|
| John:   | Fine, and you? How are you settling in?  |
| Peter:  | Alright, I think.  |
| John :  | Good, listen. Mr. Spencer the vice president of<br>business planning and corporate strategy, he's our<br>boss, wants to meet you. Are you okay for lunch at<br>twelve?   |
| Peter:  | Do you mean today?   |
| John:   | Yes, that's right in fifteen minutes.  |
| Peter:  | Sure, no problem . It's very nice of him.  |
| John :  | Good, we'll meet downstairs at twelve in the main<br>hall. We're going to Nicola's it's a Little Italian<br>restaurant round / around the block.   |
| Peter:  | See you there!   |
| Narrator:   | The three men arrive at the Italian restaurant in the main hall.   |
| John:   | Bill, this is Peter Reed erm, Peter (pause) this is  |
|   | Mr. Spencer.   |
| Peter:  | Hello Mr. Spencer, nice to meet you.   |
| Peter:<br>Bill:   |  |
|   | Hello Mr. Spencer, nice to meet you.   |
| Bill:   | Hello Mr. Spencer, nice to meet you.<br>Hello Peter, nice to meet you.<br>Shall we go? I've booked our table for twelve  |
| Bill:<br>John:  | <pre>Hello Mr. Spencer, nice to meet you.<br/>Hello Peter, nice to meet you.<br/>Shall we go? I've booked our table for twelve<br/>fifteen.</pre>  |
| Bill:<br>John:<br>Hostess:                                | <pre>Hello Mr. Spencer, nice to meet you. Hello Peter, nice to meet you. Shall we go? I've booked our table for twelve fifteen. Good afternoon gentlemen, do you have a reservation?</pre>   |
| Bill:<br>John:<br>Hostess:<br>John:                       | <pre>Hello Mr. Spencer, nice to meet you.<br/>Hello Peter, nice to meet you.<br/>Shall we go? I've booked our table for twelve<br/>fifteen.<br/>Good afternoon gentlemen, do you have a reservation?<br/>Yes, it's in the name of John Hopkins.</pre> Hopkins (Pause) Oh yes, lovely, please follow me, I  |
| Bill:<br>John:<br>Hostess:<br>John:<br>Hostess:           | <pre>Hello Mr. Spencer, nice to meet you.<br/>Hello Peter, nice to meet you.<br/>Shall we go? I've booked our table for twelve<br/>fifteen.<br/>Good afternoon gentlemen, do you have a reservation?<br/>Yes, it's in the name of John Hopkins.<br/>Hopkins (Pause) Oh yes, lovely, please follow me, I<br/>have a table ready for you.</pre>  |
| Bill:<br>John:<br>Hostess:<br>John:<br>Hostess:<br>Peter: | <pre>Hello Mr. Spencer, nice to meet you. Hello Peter, nice to meet you. Shall we go? I've booked our table for twelve fifteen. Good afternoon gentlemen, do you have a reservation? Yes, it's in the name of John Hopkins. Hopkins (Pause) Oh yes, lovely, please follow me, I have a table ready for you. Thank you very much. Right, here's the menu and here's the wine list errm,</pre> |

| John:     | Peter?   |
|-----------|--|
| Peter:    | I'll have a beer too, thank you.   |
| Hostess:  | Two beers  |
| John:     | Erm, I'm just drinking still water (pause) After the hard afternoon I had.   |
| Hostess:  | Two beers and a water, right thank you.  |
| Narrator: | The waitress brings the drinks then the Hostess<br>approaches the gentlemen and asks them if everything<br>is alright. They reply 'yes thank you'. |
| Waitress: | Would you like anything for dessert?   |
| Bill:     | Erm, not for me, I'll have some coffee with cream please.  |
| Peter:    | I'll have an Espresso.   |
| John:     | I'm alright thank you.   |
| Bill:     | Can we have the bill please?   |
| Waitress: | Certainly.   |
| Bill:     | Do you accept American Express?  |
| Waitress: | Yes sir we do.   |
| Narrator: | They pay the bill.   |
| John:     | Thank you very much indeed.  |
| Waitress: | Thank you, we hope to see you again soon.  |
| Bill:     | Bye bye.   |
| Waitress: | Bye bye, bye bye, thank you very much.   |

| KEY QUESTIONS                                   | PREGUNTAS CLAVES                         |
|---|--|
| How are you?                                    | ¿Cómo estás?                             |
| How are you settling in?                        | ¿Cómo te encuentras en tu nuevo trabajo? |
| Are you ok for lunch at twelve?                 | ¿Te va bien ir a comer a las doce?       |
| Do you mean today?                              | ¿Hoy, quieres decir?                     |
| Shall we go?                                    | ¿Vamos?                                  |
| Do you have a reservation?                      | ¿Has reservado?                          |
| Would you like something to drink to start off? | ¿Os gustaría tomar algo para empezar?    |
| Is everything alright gentlemen?                | ¿Va todo bien?                           |
| Would you like anything for dessert?            | ¿Os gustaría algo de postre?             |
| Can we have the bill please?                    | ¿Nos puedes traer la cuenta, por favor?  |
| Do you accept American express?                 | ¿Aceptan American Express?               |

| KEY VOCABULARY                              | VOCABULARIO CLAVE                             |
|---|---|
| Alright I think                             | Creo que bien                                 |
| The vice president of business planning and | Vicepresidente de planificación de negocios y |
| corporate strategy                          | estrategias corporativas                      |
| It's very nice of him                       | Es muy amable de parte de él                  |
| We'll meet downstairs                       | Quedaremos abajo                              |
| The main hall                               | Entrada principal                             |
| Round/around the block                      | Está a la vuelta de la esquina                |
| Nice to meet you                            | Encantado de conocerte                        |
| Book a table                                | Reservar una mesa                             |
| In the name of                              | En nombre de                                  |
| Please follow me, I have a table ready      | Por favor, sígame, tengo una mesa preparada   |
| The menu/wine list                          | La carta / carta de vinos                     |
| I'll have a beer(too)                       | Yo tomaré una cerveza (también)               |
| Still water                                 | Agua sin gas                                  |
| Approach                                    | Acercarse                                     |
| Reply                                       | Contestar                                     |
| Coffee with cream                           | Café con nata o suizo                         |
| I'm alright thank you                       | Estoy bien, gracias                           |
| Pay the bill                                | Pagar la cuenta                               |
| Thank you very much indeed                  | Muchísimas gracias                            |
| We hope to see you again soon               | Esperamos veros pronto                        |

| BUSINESS DINING ETIQUETTE                         | CONSEJOS DE COMPORTAMIENTO                      |
|---|---|
| Drink in moderation or not at all                 | Beber con moderación o no beber nada            |
| Never talk with food in your mouth                | Nunca hables con la boca llena                  |
| Remember business dinners are great for           | Recuerda que las comidas de negocios son buenas |
| building relationships so don't talk business too | para relacionarse, pero no debes empezar a      |
| early   | mencionar los negocios demasiado pronto         |
| Always thank your Host/Hostess                    | Siempre da las gracias a tu anfitrión           |
| Be well mannered                                  | Ser educado                                     |

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